



# Seeks Experienced Executive Recruiters

## Do You Have What it Takes?

- ✓ Positive energy
- ✓ Confidence
- ✓ Will to succeed
- ✓ High energy
- ✓ Ability to cope under pressure



**Insurance Recruiting Specialists (IRS)** is the premier nationwide agency for placing insurance industry professionals. We are looking for competitive, self-motivated individuals, who have relentless drive to succeed.

In order to contribute to our next level of growth, you'll need to be able to thrive in a fast-paced environment. Our recruiters work as a close-knit team, in an 'open' office area, where we aim to exceed client expectation by filling positions with well qualified candidates, in a prompt and efficient manner.



**Become a part of the IRS team at our state of the art Corporate Headquarters!**

### Our Compensation Package Includes:

- Generous base salary and commission, along with attractive bonus incentive scheme
- Health, Dental and Vision insurance coverage
- Life, Short Term Disability and Accident Insurance
- Three weeks vacation / holiday in the first year
- No cold calling required
- An opportunity to be part of a fast-paced, team driven operation
- Mentoring program
- Access to unparalleled industry technology!

### Requirements for Success:

- 1 to 3 years inside sales experience
- Functional knowledge of the insurance industry
- Clear, genuine and concise phone etiquette
- Positive attitude and high energy
- Ability to produce in a hectic environment
- Effective negotiation, prospecting & account development skills
- Proven track record of success in networking, marketing and building new business

**If you have what it takes, email your resume to:**

**[News@TheBestIRS.com](mailto:News@TheBestIRS.com)**

(Please include 'IRS Executive Recruiter' in your email subject line)